



Press Release

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## **APEX FORMS ENGINEERING SERVICES ORGANIZATION TO HELP CUSTOMERS REDUCE ENGINEERING BACKLOG AND CONTROL ENGINEERING COSTS**

### ***New Organization Will Also Provide Full Range Of Geospatial Data Services***

**HERNDON, VA–August 20, 2003** – Apex, a leading provider of information asset and business process outsourcing services, announced today that it has formed a new organization, Apex Engineering Services, to better serve its engineering service customers in the United States, Europe, and the Pacific Rim. The new organization will serve as a single point of contact for Apex engineering service customers in the energy, power, telecommunications, transportation, computing and manufacturing industries, among others. Apex Engineering Services will provide a broad variety of engineering services, including geospatial data services, from its network of engineering service centers and campuses in India.

“This announcement reflects the rapid evolution of the engineering services industry in general, and our engineering services business in particular,” said Srini Vasani, President of Apex Engineering Services. “More and more of our customers are looking at offshore engineering services in a new light. Until recently, they turned to us for specialty, support and overflow projects. Now they are also turning to us for core engineering services, such as product life-cycle management, asset management and network management services. Whether they chose to outsource all or a portion of those functions, we can help them substantially reduce project time-to-completion, and any associated project backlog, while still controlling engineering costs.”

Apex Engineering Services provides a variety of Product Management, Asset Management and Network Management services. Mechanical Product Management services include design analysis, sheet metal and castings design, mold and die design, electro-mechanical assembly design, CAD and 3D solid modeling, drafting services and drawing conversion. Electronic Product Management services include VLSI design, ASIC design, flex circuit design, PCB design, radio frequency design, analog design, mixed-signal circuit design, and power supply design. Asset Management services include piping and instrumentation design, electrical wiring design, HVAC design, life safety system design, and lighting system design. Network Management Services include power network design, communications network design, and pipeline system design. In addition, Apex Engineering Services provides a full range of geospatial data conversion, migration, enhancement and maintenance services.

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*About Apex: Apex ([www.apexinc.com](http://www.apexinc.com)) is a leading provider of information asset and business process outsourcing services to Fortune Global 1000 companies. The company helps publishers, as well as academic and research libraries transform archives, special collections, and other source materials into high-value, high-impact information assets. It provides engineering services to companies in the energy, power, telecommunications, transportation, computing and manufacturing industries. An Apex subsidiary, Apex CoVantage, provides contact center solutions and business process outsourcing services to companies in the financial services, utility and telecom industries, among others. Another Apex subsidiary, LinearVision, provides visual data solutions for asset management and asset inspection to power distribution, gas pipeline and railway companies.*

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